

JAMES A. AND BARBARA S. CLAIR  
16 TIERRA VERDE DR.  
DURANGO, CO 81302

To Whom It May Concern:

When we prepared to sell our home and 70 acre ranch we interviewed several prospective realtors and we chose Tom Morse to represent us. We were never disappointed with that decision. Tom's knowledge of the industry was very helpful in trying to market a ranch in some very difficult economic times, and his familiarity with the ranch market is second to no one in the Durango area.

Tom's calm and professional approach throughout a trying sale process was very helpful to us, and we would recommend him to anyone considering buying or selling a ranch property.

Sincerely,  
*Jim and Barb Clair*